

Matt & Karie Simmons  
ADA 2410173  
16028 SE 171<sup>st</sup> PL  
Renton, WA 98058  
Fax: (425) 277-0079

August 6, 1998

David Shores

Dear David,

I wanted to take this opportunity to write you a letter detailing our reasons for wanting to get out of Dean Kosage's business. This letter is a request to investigate any opportunities to plug into someone else for training, supplying, and motivating. I believe that unless Dean is not permanently and completely removed from the situation, there will be no escape from the negative experiences we have experienced over the last seven years. I understand this request is drastic, but I believe that the severity of the negative warents such a change. I want to state also that I understand that in a people business, there are all different kinds of personalities and disagreements and differences are inevitable. However, I believe that our relationship with Dean has went way beyond that.

Our vision for our life is to be a diamond in Worldwide. This is a great vehicle to glorify God and do his work. I feel that this is the greatest business in the world, but the biggest ingredient that makes this business great is that there are great people in it. Without that ingredient, this business would be little more than a slick business plan to make a lot of money.

If the situation were so severe, you would think people would see through him. Until you have dealt with him one on one for a period of time, it is very hard to understand the extent of the manipulation, control, and lies. I believe that few people have said anything because their lives would be miserable if they did. In this letter I am going to try to convey the huge negative that has been in our life for many years by explaining just a few of the situations that happened. I understand that any one of these situations by themselves might be grossly inappropriate but not warranting of the grant of our request. However, these situations were constant in our lives and there was never any relief. I feel that is near to impossible to explain what it was really like by a short letter.

I understand that we all make mistakes and would not want to be judged by everything in our past. God knows I have made many mistakes. For Dean, however this is a way of life. He does not feel that the problem is with him. He tells you that if you have a problem with him that obviously you are the one who has the problem. How could he be off base

if he is one of the fastest growing emeralds in Worldwide who is edified by many people and is the most sought after speaker in Worldwide? We all have hope that people can change. Unfortunately I believe Dean is one of those few people that can grow in the business without growing his character and integrity. I believe in all my heart that we have seen a very small snapshot of what the future holds in Dean's business and that a lot will be hurt. We would prefer that this catastrophe happen crossline than upline.

I believe that God, integrity, character, and honor are more than exciting words in a "motivational" speech. I believe that it should be a way of life. I believe that association is important and we should choose whom we surround our family and ourselves with. Since I consider my responsibilities to our downline much like our responsibilities to our children, I cannot put them in a situation that I know is going to harm them. I know that who they follow in life will play a large role as to whether their life is cursed or blessed. This put me in a moral dilemma. I knew that this was the best business in the world, but since the big pins were edified as someone to follow in life, if the wrong person became a big pin, he could really hurt a lot of people. I found myself downline from the one of those people.

The bigger Deans business got, the more negative impact his manipulative tendencies and hunger for control had in my family's lives and the lives of others. It bothered me that the people I had brought in the business were abused to the degree they were. I felt like I was taking my kids to day-care, found out they were being abused, and was still taking them to the same place and doing nothing. I did not know what to do and upline cannot control what Dean says or does or whom he abuses.

I realize that Worldwide's biggest consideration for allowing a downline to permanently plug into someone else for training, supplying, and motivation is going to be, "What is duplicable?" I understand that it should have very little to do with how the downline feels about the relationship. Feelings are many times fickle and unreasonable. Should there be a line somewhere as to how much someone can hurt other people and give those people a legitimate reason to get out from under their leadership in Worldwide's eyes. I understand that Worldwide would have to be extremely careful as to where that line is drawn and what precedent is set. Wherever that line is going to be set, I believe with all my heart that Dean has crossed that line long ago.

If I thought that just counseling around Dean was still an option that would work, I would stick with it. I feel very strongly about never attending any of his future functions. Leaderships and family reunions are in many ways a celebration of the upline's leadership. I could never in good conscience tell people that Dean's influence in their lives is a positive thing. Without the edification of upline I believe that it nullifies the impact of the function. (I wouldn't get fired up at Jack D's Family Reunion. Nor would I feel like I was doing the right thing plugging people into that environment.) I also feel very strongly about us or our downline not being forced to be serviced by Dean. (If we had our downline serviced by Jack D., I think that would create a lot of confusion and negative.)

I have tried many times in the past to have a good working relationship with Dean. When he would de-edify us or our upline to our downline, I would confront him and he would always deny it. He told our downline that we don't know how to build the business and to not counsel with us. He said the same about our upline and said that he alone has the "Kosage Magic". He claims that no one would ever get excited at our uplines plans and that you need to get people to his plan.

He tries to brainwash people into believing that he is everything and without him everyone else is nothing. He gets people to believe that they cannot build the business without him and his blessing. People have to choose between their dream and having Dean dictate who they can date, who they can marry, and who they can say hello to first at a function or giving up their dream. They are told that they have to associate upline, however this association comes in the form of cleaning his car and running errands for him. If someone does not cancel whatever they have going, they are called at home and chewed out and accused of not being in submission. Dean has said that if you do not submit to him, he has the power to destroy you and your reputation from stage. He would call up my wife and tell her the reason she was not a diamond is because I would not submit myself to him. Submitting to Dean means totally giving up your manhood and your dignity.

In the last seven years, I have had many negative experiences with Dean. He has messed with our money in many ways. Before I was a Direct, he would pass along all shortages but no overages with our PB checks. When we paid him for products and tools, we became aware that he back-ordered us and used the money for his personal lifestyle. He also stated once at a nuts and bolts that it was his option to use our money to build up his stock to supply smaller legs. Two-month backorders were typical because of this.

He has blatantly de-edified our upline, our downline, and us hundreds of times at board plans he was doing for our group and from stage. He tells people in our business that they should not contact anyone upline except him and a few crossline people that he endorses.

When the situation became known to a lot of people, Dean started a campaign with anyone he came in contact with against Rebecca and anyone who disagreed with him. He hinted to some people that they could not build the business without him and he hoped that they would transfer to him.

We have had many people from 1000 to 6000 PV claim that the reason they left the Amway Business is because of Dean. We have had people tell us that if Dean were out of the picture, they would come back and build the business. Because of our concern for our remaining downline's future in the Amway Business, we feel that we had no other options but to totally get him out of our business. We had hoped that things would get better, but they have gotten much worse.

If we disagreed with him about things like not pushing pins over before they are ready, he would call my wife and I at home and cuss us out. There was many times that he called up my wife and called her a "f\*\*\*ing c\*nt" and a little bitch. I found out later that he had

done this to numerous women in our business. He done the same to me and told me that he should come over and punch me. We later found out that he had physically attacked several people in his downline numerous times.

I have always disagreed with charging people to attend his boardplans at free cabanas, telling people to cross stage at rallies that have already crossed stage twice, and telling people to lie about their qualifications to attend a certain contest. He would ride with single women in his car when he was married but then teach how wrong that was. Once at a contest, he grabbed a married woman's underwear and gave her a wedgie. At Sunriver he asked my wife when she was going to put on her g-string.

He is a compulsive liar. You cannot talk to him for ten minutes without him lying about something. Sometimes it would be small things like saying that he just got done having lunch with Greg Duncan when I knew that Greg was out of town. If we did something that he did not like, he would tell us that someone upline was very upset with us and totally disagreed, only to find out later that the matter was never discussed.

Several years ago, we lost a 4000, 2500, and a 1000 leg at the same time. We were stocking fifty standing orders for six months before we were allowed to pass it upline. At that time we were allowed to pass twenty five up but were required to carry the remaining twenty five for another year. This was one factor that helped to contribute to thousands of dollars of credit card debt. Dean would then de-edify us in front of our group for having lots of debt.

Several years before Dean or I were married he was sleeping with several women at the same time. At one time he was sleeping with three of Karie's roommates and pulled them all together for a roommate meeting stating that they weren't to discuss his personal life with each other or they would be destroyed from a Worldwide stage.

Both Karie and I had parents involved in religious cults while growing up. It is scary to both of us how many similarities there are to this situation. Dean has so many of the same traits of those cult leaders it seems just like déjà vu. In a fairly recent conversation with Dean's mother, Karie mentioned she felt like she was in a cult under his leadership and she agreed. I also feel that he fits the classic definition of a sociopath.

We are also aware of the physical assaults on his wife and mother in law and some of the details surrounding the claims.

I know that because of some of the contents of this letter sound extreme, it might sound like I am over-reacting or exaggerating, I consider myself to be a reasonable person that tries to find the positive in situations. If I were not, I would have quit a long time ago.

Dean is not the kind of person I can be in business with or be around my family. (I also consider my downline my family.) I consider him to be a very unstable and dangerous person.

I realize there are probably many letters from people that complain about petty situations with their upline. My goal is not to complain, but to explain. I also realize that there is no way for people to know what goes on if no one says anything.

If Dean and Rebecca get a divorce, please help us get out of his business. We would like to stay with Rebecca and support her if that is at all an option. If that is not an option, please allow us the opportunity to be serviced by someone else and please allow our downline to have the option to be serviced by someone else. We also emphatically request that we not be asked to support Deans Leadership or Family Reunions in the future. I can't do it. If there is anything we need to do on our end to help that happen, please let us know.

Our prayers are with the Kosage family and sincerely hope that Gods will is done and no more lives are hurt.

We are excited about our future in the Amway Business. We understand that there is a difference between the Amway Business and negative things that might happen in the business. We know we will be diamonds and everything that we have gone through is worth it.

Sincerely

Matt and Karie Simmons

Matt and Karie Simmons  
PO Box 5986  
Kent, WA 98064

August 17, 1998

To Whom It May Concern:

I have had experience dealing with Dean Kosage for almost eight years now. Because I have been in business with him, I have seen up close what Dean is capable of doing.

When we have not seen eye to eye on business issues he has called up my wife and called her an f\*\*\*ing c\*\*\* and a little b\*\*\*\* close to a dozen times. He has threatened me physically twice. In their home, we have seen holes punched in the walls and kicked in doors. There is absolutely no doubt in my mind based on many personal experiences that Dean is a very angry, violent, and dangerous person.

If Dean had done to my wife and daughter all the things that he has done to his wife and mother-in-law and then used some slick talking and money to walk away and thumb his nose at the justice system, I would be devastated. If we couldn't trust our justice system, whom could we trust? I have seen Dean hurt a lot of people, and with his keen ability to manipulate the situation and play the victim, has experienced very few consequences. Unfortunately, many other people have been emotionally and physically injured because of his ability to get away with just about anything.

My first goal for writing this letter is not to hurt Dean, but to help him. I feel he believes that everyone else has the problem and the fact that he never experiences any consequences validates this belief. If he is convicted, I believe this is the only way that he will see that he needs to make some changes. My second goal for writing this letter is to hopefully see that justice is done for Joni and Rebecca and they can put this all behind them.

Sincerely

Matt Simmons

August 18, 1998

To Whom It May Concern:

This letter is written on behalf of Rebecca Kosage (Rebecca Fayette) concerning Dean Kosage. I have known Dean Kosage since 1989. There have been many instances of inappropriate anger that I have witnessed. I will only speak of the instances that I have personally witnessed. I also have audiotapes of different situations that may help in this case if needed. I was previously married to Cristi Johnson now Cristi Deavers. I witnessed many verbally abusive situations involving Dean Kosage and Cristi Deavers both in person and also on the phone. There were times that he would call late at night (after 12:00) and get into areas that he had no business getting into involving personal issues and they usually turned in to cussing matches between Dean and Cristi.

10-15 of us were playing Frisbee football with Dean when Dean decided to make his own rules, when Bob Leonard, who at the time was in my business, mentioned something about the rules to Dean, Dean grabbed him by the throat and told him if he ever challenged him in public again he would rip his head off. This was colored by many four-letter words. I felt it was my position to talk to Dean about this situation. When we got back to his house I asked if we could talk in private. We entered his home office and I asked why he had challenged Bob in that way. He proceeded to throw everything off of his desk hard enough that everything hit the wall.

I took the repeated verbal abuse to my upline and nothing was ever done. They always said that Dean was growing and changing and I had to give him time. Things never changed. I would receive late night calls and calls at the office. It got so bad I wouldn't answer the phone. Someone, in my upline, finally told me to tap my phone. I bought a phone tap and used it at the office during calls from Dean. I have other legal tapes of these types of situations.

Dean has always had a temper when he didn't get his way. There have been many instances of lies, manipulation, and abuse. I left my business to get away from Dean because there was no other way.

I am now remarried and my wife used to be in Dean's business as well. When I started to work in her business I was told I wasn't aloud to. Dean took half of her business away to help his personal friend downline prosper.

I tell you this to show the type of evil that Dean feels he has the right to use against the people that are around him. I would be more than happy to testify against Dean.

Sincerely,

A handwritten signature in cursive script, appearing to read "Randy McLeod". The signature is written in dark ink and is positioned below the word "Sincerely,".

Randy McLeod

June 21, 1998

DDS Motivation  
Redmond, Wa

Dear David and Debbie,

As you can see by our selection we are wanting our leg to go with ReBecca. We do want to make you aware of the disappointment we have that Dean Kosage was allowed to disrupt so many lives with information that was not correct. One of our legs told us that if they would have put the time that was devoted to handling Dean and his phone calls towards building the business they would be directs by now!

Dean had our downline believing that they could make the choice and not have to go inactive or lose any legs if they were to decide to go with him.. He painted a picture of Becca as being mentally unstable and not willing to work on her marriage or to seek counseling. He contacted all our downline active and inactive and when he did not get the reaction he wanted he became verbally abusive calling them nonchristians and making outlandish statements concerning their character and their ability to develop the business. At one point, one of our legs was considering going inactive for six months and dropping out of the business totally. Luckily, our legs disregarded the negative remarks about Ron and Mark and chose to talk to them to try and make sense of the situation. It is only through the efforts of an amazing upline structure that our business will probably survive. It is a shame that Dean is allowed to make such derogative remarks about two men of such character without any reprimand from Worldwide.

We do want to thank you for the time that you and Debbie have put into trying to keep this whole situation from escalating. We have always been lead to believe that upline people were of high character but now we KNOW they are of high character. We have first hand experience.

Thank You.  
Respectfully,

*Craig and Joni Fuchs*

Craig and Joni Fuchs  
POBox 871582  
Wasilla, wa 99687