



QUIXTAR®

My Life.
My Business.
My Way.

Quixtar Business Incentives 2008
Are you ready to grow?



What are your goals for your QUIXTAR® business?

The wonderful thing is, every IBO who embraces this opportunity does so for different reasons. You're unique and so are your goals. And this business – your business – lets you grow as far and as fast as you choose.

To support those goals, and to appeal to IBOs across the spectrum, we've redesigned this year's QUIXTAR Business Incentives (QBI) Program to offer **more money for more people**. We've infused the program with \$60 million in additional cash as well as new rewards and qualification opportunities.

So whether you get a kick out of free shipping or you've got your eye on the amazing beaches of Peter Island, QBI has you covered. Just take a look inside and see what we have in store for you.



Contents

- 4** Free Shipping
- 4** \$50 Cash Award
- 4** 20% Extra PV
- 5** Platinum Plus Incentive
- 5** Platinum Elite Incentive
- 5** Q-3 Incentive
- 5** Q-6 Incentive
- 5** Q-12 Incentive
- 5** Emerald Growth Incentive
- 5** Emerald Mentors Incentive
- 5** Diamond Mentors Incentive
- 6** Business Conferences
- 7** Founders Achievement Awards (FAA)
- 7** Founders Council
- 7** FAA Pinnacle Rewards



Hey, new IBOs: Start here!

One of the best ways to get started in your QUIXTAR® business is to buy the products, experience them, then start selling them to non-IBO customers. Check 'em out!

When you

- Purchase a qualifying QUIXTAR Product Pack if you haven't already AND
- Place an order of at least \$75 of qualifying products

- Purchase a qualifying QUIXTAR Product Pack if you haven't already AND
- Complete the Welcome to Quixtar Orientation AND
- Earn at least 150 Personal PV for the month (with at least 50 PV coming from customer sales)

Receive

Free Shipping

on orders placed within your first three full months

\$50 Cash Award

for each of the first three full months (max. of \$150)

For all IBOs!

For more information, see page 2 of the Qualification Details insert.

Have a customer who places a minimum \$75 order of qualifying products between 9/1/2007 and 8/31/2008

20% Extra PV
on customer orders

Your registered customers also get free shipping on their orders of at least \$75 of qualifying products!





Silver Producers and above

Going up? If you're growing your business toward a qualification goal, be sure to pick up these cash awards along the way. Staying focused, persistent, and committed can add up to bigger profit for you!



When you

Generate 10,000–12,499 Ruby PV in a month **OR**

Generate 12,500 Ruby PV and above in a month

Achieve baseline requirements and generate 7,500 award PV or 4,000 award PV over a qualified new leg for:

- 3 QBI volume months
- 6 QBI volume months
- 12 QBI volume months

Achieve baseline requirements and qualify for one of these incentives:

The Emerald Growth Incentive (EGI) is extended to FY 2008 for those IBOs who qualified *in-market* new Emerald in FY 2007 and who grow over their FY 2007 Emerald baseline **OR**

Qualify at Founders Emerald *in-market* for two consecutive years beginning in FY 2008 **OR**

Qualify at Founders Diamond *in-market* for two consecutive years beginning in FY 2008

Receive

Platinum Plus Incentive – cash award of 2% of Ruby BV **OR**

Platinum Elite Incentive – cash award of 4% of Ruby BV (Those qualifying at 15,000 Ruby PV also receive the 2% Ruby Bonus paid from the IBO Compensation Plan)

Q-3 Incentive – \$1,000 **OR**

Q-6 Incentive – \$5,000 **OR**

Q-12 Incentive – \$20,000
That's **twice** the amount than in past years!

Emerald Growth Incentive – \$1 for every \$15 BV growth over your FY 2007 Emerald baseline **OR**

Emerald Mentors Incentive – \$150,000 cash payment at the end of two years **OR**

Diamond Mentors Incentive – \$500,000 cash payment at the end of two years
Earn as much as half a million dollars!

For more information, see page 4 of the Qualification Details insert.

For more information, see page 5 of the Qualification Details insert.

For more information, see page 7 of the Qualification Details insert.



Business Conferences

Cash awards are great, and it's just as exciting to qualify for invitation-only business conferences. Held in fabulous destinations, these events give IBOs a chance to talk strategy, try out new products, and celebrate accomplishments. Business conference invitations are awarded at several qualification levels.

New Platinum Conferences

Newly qualified Platinums, the newest leaders in the business, receive an invitation to the New Platinum Conference, a four-day business seminar in Grand Rapids, Michigan. The sumptuous Amway Grand Plaza Hotel is your address and Quixtar your host. Enjoy the ultimate in red-carpet treatment as you get acquainted with the people and operations that support your independent business.

Achievers Invitational

Qualified Founders Platinums and above who meet the baseline requirements are eligible to receive an invitation to attend the year's biggest business conference, Achievers Invitational, for five days of business meetings, product education, and even some much-deserved fun.

Diamond Club

Qualified Diamonds and above who meet the baseline requirements embark on a five-day sojourn, where tropical sun meets sand and surf. Diamond Club offers a slate of strategic meetings, new product assessments, networking opportunities, and a celebration of new achievement. Between meetings, we schedule time for golf, the spa, shopping, the beach, sailing – whatever relaxes you.

Executive Diamond Club

Qualified Executive Diamonds and above who meet the baseline requirements will join in the Diamond Club experience after spending the previous few days at Executive Diamond Club, a business conference that gives new meaning to the word exclusive. Special meetings with Quixtar executives, new product previews, and strategy sessions are interspersed with leisurely activities like golf, shopping, sunning, and water activities.

Peter Island

The trade wind breezes and white sand beaches of Peter Island Resort in the British Virgin Islands: now that's an incentive. You'll revel in the first-rate service and delectable island cuisine as you sample new products from Quixtar, chart your goals for next year – and even learn to snorkel. The possibilities are endless.

For more information, see page 9 of the Qualification Details insert.





Founders Achievement Awards (FAA)

These discretionary cash awards are presented to IBOs who meet baseline requirements, demonstrate extraordinary business development, and exhibit high ethical and business standards. To qualify, you must be a Diamond Bonus recipient with a minimum of eight FAA credits. The first time you accumulate 40 FAA credits or more (in increments of five), you're eligible to receive a special one-time cash award instead of an annual cash award.

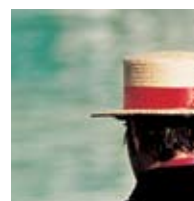
Founders Council

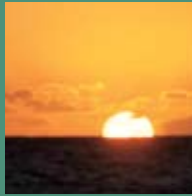
Get to know leaders from around the world at the Founders Council business conference. Leaders with 20 FAA points or more will receive an invitation to this international business forum where boundaries begin to blur and the flavor is decidedly cosmopolitan. This elite group will help develop strategic direction while enjoying exotic activities in some spectacular locations. Past experiences have included Monaco's Grand Prix, Ireland's Ryder's Cup, Las Vegas, and Pebble Beach.

FAA Pinnacle Rewards

The FAA Pinnacle Rewards Program offers IBO leaders exclusive amenities like limousine service, luxury accommodations, personal tours, and other special touches to help make business a little more pleasurable. It's Quixtar's way of recognizing the exceptional efforts of the highest achieving leaders – Founders Council members who earn 20 or more FAA credits.

For more information, see page 10 of the Qualification Details insert.





QUIXTAR® Independent Business Owners (IBOs) can be recognized and compensated by Quixtar in a variety of ways.

The QUIXTAR Independent Business Owner Compensation Plan (IBO Compensation Plan) offers monthly and annual bonuses that IBOs can earn in accordance with their contract with Quixtar. IBOs also may qualify for QUIXTAR Business Incentives (QBI), a collection of discretionary programs separate from the IBO Compensation Plan and that can vary from year to year. IBO eligibility for QBI programs is at Quixtar's discretion. QBI programs are available only to IBOs in "good standing" and those whose conduct demonstrates high ethical and business standards aligned with the goals and objectives of Quixtar and its related businesses.

The QUIXTAR opportunity is unlimited, but individual results vary. The average monthly gross income for IBOs who are "active" in the business was \$115 based on the most recent independent survey. Approximately 66% of all IBOs of record were found to be "active." An "active" IBO is one who attempted to make a retail sale, or presented the IBO Compensation Plan, or received bonus money, or attended a company or IBO meeting during the survey year. "Gross Income" means the amount received from retail sales, minus the cost of goods sold, plus the amount of Performance Bonus retained. There may be significant business expenses, mostly discretionary, that may be greater in relation to income in the first years of operation.

Following are approximate percentages of Direct Fulfillment IBOs of record in North America who achieved the illustrated levels of success in the performance year ending August 31, 2006: 4,000 Ruby PV in a month 3.3989%; 10,000 Ruby PV in a month 0.1636%; 12,500 Ruby PV in a month 0.0880%; 15,000 Ruby PV in a month 0.0574%; 4,000 Award PV in a month 3.5794%; 7,500 Award PV in a month 0.8856%; 7,500 Award PV or 4,000 Award PV over a qualified new leg for 3 months 0.4988%, for 6 months 0.3685%, for 12 months 0.1968%; Emerald Growth Incentive .0366%; Founders Emerald in-market for two years 0.0351%, Founders Diamond in-market for two years 0.0046%, 8 or more FAA credits 0.0087%.

For more details on qualifying for QUIXTAR Business Incentives and the requirements for good standing, see information on www.quixtar.com or contact QUIXTAR Sales.

Program details apply in the U.S. and Canada. Specific requirements may vary for Dominican Republic, Puerto Rico, and Misc. Atlantic and Caribbean offshore markets. For program details in these markets, IBOs should refer to their local *Incentives* brochure or contact their Sales Advisor. Where awards have a dollar value, U.S. IBOs are paid in US\$ and Canadian IBOs are paid in CDNS.

QUIXTAR® My Life. My Business. My Way.



Quixtar Business
Incentives 2008
Qualification Details

Qualification Details

Free Shipping, \$50 Cash Award, and 20% Extra PV

Free Shipping for Customers Your customers enjoy Free Shipping on their orders of at least \$75 of qualifying products placed between 9/1/2007 and 8/31/2008.

20% Extra PV You receive 20% Extra PV on these customer orders.

Free Shipping for New IBOs If you register between 9/1/2007 and 8/31/2008, you too can enjoy Free Shipping during the first three full months on your orders of \$75 of qualifying products, as long as you have purchased a qualifying QUIXTAR® Product Pack.

\$50 Cash Award for New IBOs If you register between 9/1/2007 and 8/31/2008, have purchased a qualifying Quixtar Product Pack, and have completed the Welcome to Quixtar Orientation, you can qualify for \$50 a month during the first 3 full months when you achieve 150 Personal PV, of which 50 PV is coming from customer sales.

	Free Shipping for Customers	Free Shipping for New IBOs	\$50 Cash Award	20% Extra PV
<p>Qualifying Product Packs</p> <ul style="list-style-type: none"> E-9745 Product Intro Pack 40-0687 ARTISTRY® Skin Care Sales Kit (available late 2007) 40-0727 Health Sales Kit (available early 2008) AD-1600 Ribbon Gift & Incentive Sales Kit 40-0722 SIMPLY NUTRILITE™ Kit (available late 2007) <p>Note: Any one of these qualifying product packs must be purchased to be eligible for free shipping and/or the \$50 cash award.</p>		■	■	
<p>Qualifying Products</p> <p>Exclusive Brands at Quixtar.com (ARTISTRY, ATMOSPHERE®, Body Blends, BODY SERIES®, clear.now®, DISH DROPS®, eSpring®, GLISTER®, iCook®, L.O.C®, NAO never accept ordinary®, NUTRILITE®, PURSUE®, SA8®, SATINIQUE®, TOLSON®, TRIM ADVANTAGE®, XS™ Power Nutrition), all products from the <i>Choices</i> and <i>Options</i> Catalogs, and the <i>Ribbon</i> Gift & Incentive Program.</p>	■	■		■
<p>First Three Full Months</p> <ul style="list-style-type: none"> Includes the month you register and the next three months. If you register on or after 6/1/2008, you are still eligible to receive these incentives until the end of your first three full months. 		■	■	
<p>Orientation</p> <ul style="list-style-type: none"> Welcome to Quixtar Orientation, located at QUIXTAR University on www.quixtar.com 			■	

Qualification Details

	Free Shipping for Customers	Free Shipping for New IBOs	\$50 Cash Award	20% Extra PV
<p>Orders from Quixtar</p> <p>Your orders and your registered customer orders can be placed in one of the following ways:</p> <ul style="list-style-type: none"> • Online at www.quixtar.com • By phone: 800-253-6500 • By fax: 800-762-6308 • By mail: Quixtar (58C-2A), 7575 Fulton St. E, Ada, MI 49301 	■	■	■	■
<p>Orders from Your Inventory</p> <p>Customer orders from your inventory must be reported on www.quixtar.com using the Customer Sales Activity (CSA) tool during the qualifying month. Check the Business Calendar for end-of-month reporting dates. These customer orders will be randomly verified.</p>			■	■
<p>Free Shipping</p> <p>Free shipping applies to Standard Delivery charges and does not cover the following:</p> <ul style="list-style-type: none"> • Items not listed under Qualifying Products. • Items shipped separately. • Ground Express or Premium delivery shipping. • Items with preset delivery charges. However, these items count toward the minimum \$75 order value. • Partner Store orders. 	■	■		
<p>\$50 Cash Award</p> <ul style="list-style-type: none"> • Payment will be included with your regular monthly bonus check approximately 45 days after the month you qualified. 			■	
<p>20% Extra PV</p> <ul style="list-style-type: none"> • You can view your PV/BV through PV/BV Inquiry on www.quixtar.com • Applies only to the items listed under Qualifying Products. 				■

Qualification Details

Platinum Plus and Platinum Elite Incentives

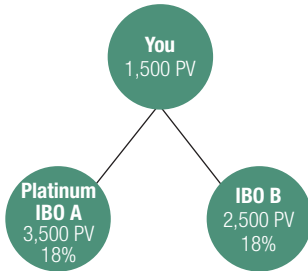
Platinum Plus Incentive You can qualify for a cash award of 2% of Ruby BV when you generate 10,000–12,499 Ruby PV in a month, OR

Platinum Elite Incentive You can qualify for a cash award of 4% of Ruby BV when you generate 12,500 or more Ruby PV in a month. You'll also continue to receive the 2% Ruby Bonus paid from the IBO Compensation Plan.

- Ruby PV/BV**
- Includes your personal PV/BV plus the PV/BV of IBOs in your non-qualified (non-25%) legs down to the next Platinum. Does not include any Platinum PV/BV, whether qualified or not.
 - You can track your Ruby PV/BV through PV/BV Inquiry on www.quixtar.com

- Cash Award**
- Payment will be included in your monthly bonus approximately 2–3 weeks after the qualifications are confirmed.

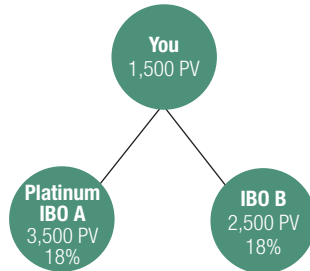
Ruby PV Example



**Your Ruby PV:
4,000 PV**

(Does not include volume from downline Platinum)

Award PV Example



**Your Award PV:
7,500 PV**

(Includes pass-up volume from downline Platinum)

Baseline Requirements for Annual Cash Awards and Business Conferences

Silvers Producers and Above	<ul style="list-style-type: none"> Silvers and above must average 150 Personal PV a month.
Platinums and Above	<ul style="list-style-type: none"> Platinums and above must also achieve QUIXTAR® Professional Development Accreditation Program (PDAP) criteria by August 31, 2008. This requires that you are a part of an accredited IBO organization or you can achieve the PDAP criteria on your own. Please check www.quixtaraccreditation.com for further details.

Q-3, Q-6, and Q-12 Incentives

Q-3 Incentive

You can qualify for a cash award of \$1,000 when you achieve the baseline requirements and generate three QBI Volume months during the fiscal year, OR

Q-6 Incentive

You can qualify for a cash award of \$5,000 when you achieve the baseline requirements and generate six QBI Volume months during the fiscal year, OR

Q-12 Incentive

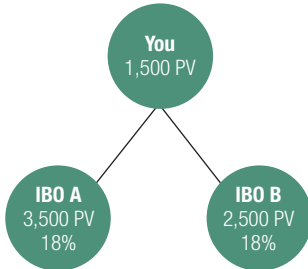
You can qualify for a cash award of \$20,000 when you achieve the baseline requirements and generate 12 QBI Volume months during the fiscal year.

Award PV	<ul style="list-style-type: none"> Includes your personal PV plus the PV of IBOs in your non-qualified (non-25%) legs. Includes pass-up PV/BV from downline non-qualified Platinum. You can track your Award PV/BV through PV/BV Inquiry report on www.quixtar.com
QBI Volume Month	<ul style="list-style-type: none"> A month with 7,500 Award PV or 4,000 Award PV over a qualified (25%) new leg. If less than 4,000 Award PV is achieved over a qualified new leg, Quixtar will average the PV of the remaining qualified Platinum months that qualify over a new leg to determine the total number of QBI months with 4,000 Award PV. You can track your QBI Volume month progress by viewing your monthly report on www.quixtar.com <p><i>Note: You must be qualified Platinum for the Q-6 incentive. New Platinum qualification requires that three of the six qualified Platinum months be consecutive. See Business Reference Guide on www.quixtar.com for details on Platinum qualification.</i></p>
New Leg	<ul style="list-style-type: none"> A new leg is an in-market leg where no one in the leg qualified as a Platinum in FY 2007. A new leg will be recognized as a new leg for the entire FY 2008.
Cash Award	<ul style="list-style-type: none"> As a qualifier, you will receive a Q-3, Q-6, or Q-12 Incentive payment, whichever is highest. Payment will be paid no later than December 31, 2008.

Qualification Details

QBI Volume Month Examples

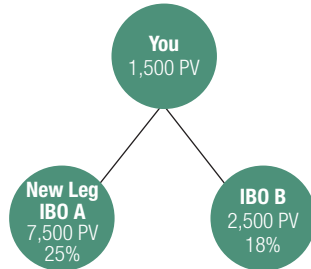
7,500 Award PV



Your Award PV: 7,500 PV

This is a QBI Volume Month

4,000 Award PV

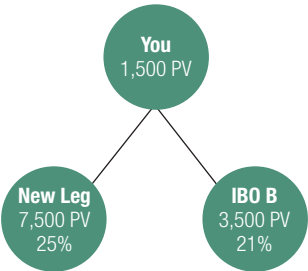


**Your Award PV: 4,000 PV
plus a qualified new leg**

This is a QBI Volume Month

QBI Volume Month Example – Averaging Volume for Months Qualifying Over a New Leg

September 2007

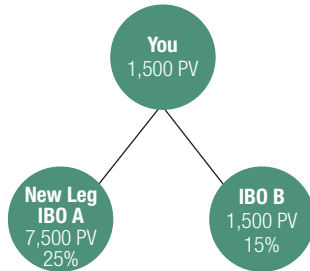


**Your Award PV: 5,000 PV
plus a qualified new leg**

(with excess of 1,000 PV over the required
4,000 PV amount)

This is a QBI Volume Month

October 2007



**Your Award PV: 3,000 PV
plus a qualified new leg**

(1,000 PV short of the required 4,000 PV amount)

Using the excess 1,000 PV from September,
both September and October now average 4,000
PV over a new leg.

Both are therefore QBI Volume Months

Emerald Growth, Emerald Mentors, and Diamond Mentors Incentives

Emerald Growth Incentive This incentive is extended to FY 2008 for IBOs who qualified in-market new Emerald in FY 2007, achieve the baseline requirements, and grow over their FY 2007 Emerald baseline, OR

Emerald Mentors Incentive When you achieve the baseline requirements and qualify at Founders Emerald in-market for two consecutive years beginning in FY 2008, you can be eligible for a cash award of \$150,000 at the end of two years, OR

Diamond Mentors Incentive When you achieve the baseline requirements and qualify at Founders Diamond in-market for two consecutive years beginning in FY 2008, you can be eligible for a cash award of \$500,000 at the end of two years.

Emerald Growth Incentive (EGI)	<ul style="list-style-type: none"> • For FY 2008, EGI has been extended for in-market new Emeralds from FY 2007 only. • You'll be rewarded based on the BV growth of your Emerald Bonus business. You'll earn \$1 for every \$15 BV growth your Emerald Bonus group achieves over your FY 2007 total.
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Emerald Mentors Incentive	<p>Founders Emerald in-market qualification can be achieved using the following criteria:</p> <ul style="list-style-type: none"> • Three qualified in-market legs, each with 12 25% months and a qualified Platinum OR • Three qualified in-market legs, each with 10 25% months and 108,000 Total PV and a qualified Platinum. • Combination of either of the above leg type criteria. <p>Emerald Mentors Incentive requires two consecutive years of Founders Emerald in-market qualification. Founders qualifications can be achieved either in FY 2008 and FY 2009 or FY 2009 and FY 2010.</p>
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Diamond Mentors Incentive	<p>Founders Diamond in-market qualification can be achieved using the following criteria:</p> <ul style="list-style-type: none"> • Six in-market legs, each with 12 25% months and a qualified Platinum, OR • Six in-market legs, each with 10 25% months and a qualified Platinum and 108,000 Total PV, OR • Combination of either of the above leg type criteria, OR • Eight in-market FAA points and six in-market legs, each with six 25% months and a qualified Platinum.
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In-market FAA points are earned for having qualified legs:
 1.0 point for a 12-month North American qualified leg.
 1.5 points for a North American Emerald Bonus leg.
 3.0 points for a North American Diamond Bonus leg.

Diamond Mentors Incentive requires two consecutive years of Founders Diamond in-market qualification. Founders qualifications can be achieved either in FY 2008 and FY 2009 or FY 2009 and FY 2010.

Cash Award	<ul style="list-style-type: none"> • As an EGI qualifier, you will receive \$1 per \$15 BV growth, up to a maximum of \$150,000. • The maximum Emerald Mentors Incentive payment is \$150,000, which includes any FY 2008 EGI payment you may have received. • The maximum Diamond Mentors Incentive payment is \$500,000, which includes any FY 2008 EGI payment and Emerald Mentors Incentive payment you may have received. • Payment will be paid no later than December 31 of the year you complete your qualification.
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Qualification Details

Emerald Growth, Emerald Mentors, and Diamond Mentors Incentive Examples

Example	FY 08	FY 09	FY 10	Incentive Payment
A	Founders Emerald	Founders Emerald		\$150K after FY 09 (For new Emerald in 07 see H&I.)
B		Founders Emerald	Founders Emerald	\$150K after FY 10
C	Founders Diamond	Founders Diamond		\$500K after FY 09
D		Founders Diamond	Founders Diamond	\$500K after FY 10
E	Founders Emerald	Founders Diamond	Founders Diamond	Total \$500K (\$150K after FY 09 and \$350K after FY 10; for new Emerald in 07 see H&I.)
F	Founders Diamond	Founders Emerald	Founders Emerald	\$150K after FY 09
G	Founders Diamond	Founders Emerald	Founders Diamond	Total \$150K (\$150K after FY 09)
H	EGI & Founders Emerald	Founders Emerald		Total \$150K (FY 08 \$EGI, paid after FY 08 and difference after FY 09)
I	EGI & Founders Emerald	Founders Diamond	Founders Diamond	Total \$500K (FY 08 \$EGI, difference between \$150K and FY 08 \$EGI paid after FY 09, and \$350K paid after FY 10)

Note: These examples assume that baseline requirements are achieved. "Founders Emerald" refers to "Founders Emerald in-market" as depicted under Emerald Mentors Incentive. "Founders Diamond" refers to "Founders Diamond in-market" as depicted under Diamond Mentors Incentive.

New Platinum Conferences

Newly qualified Platinums, the newest leaders in the business, receive an invitation to the New Platinum Conference, a four-day business seminar in Grand Rapids, Michigan.

Achievers Invitational

Qualified Founders Platinums and above who meet the baseline requirements are eligible to receive an invitation to attend the year's biggest business conference, Achievers Invitational, for five days of business meetings, product education, and even some much-deserved fun.

Diamond Club

Qualified Diamonds and above who meet the baseline requirements embark on a five-day sojourn, where tropical sun meets sand and surf.

Executive Diamond Club

Qualified Executive Diamonds and above who meet the baseline requirements will join in the Diamond Club experience after spending the previous few days at Executive Diamond Club, a business conference that gives new meaning to the word exclusive.

Peter Island

Qualified Diamonds and above can qualify for one or more Peter Island invitations upon achieving the baseline and qualification requirements.

Qualification Requirements	<p>For one invitation, you must be a:</p> <ul style="list-style-type: none"> New Diamond with at least three Peter Island credits, or a Requalified Diamond Bonus Recipient (DBR)* who achieves Peter Island goal, or a Requalified DBR* who achieves 12 Peter Island credits, or New Crown Ambassador** who is a DBR <p>For two invitations, you must be a requalified DBR* with 18 Peter Island credits.</p> <p>*New Diamonds from FY 2007 only need to requalify at Diamond, not Diamond Bonus.</p> <p>**This invitation is in addition to trips earned based on credits.</p>
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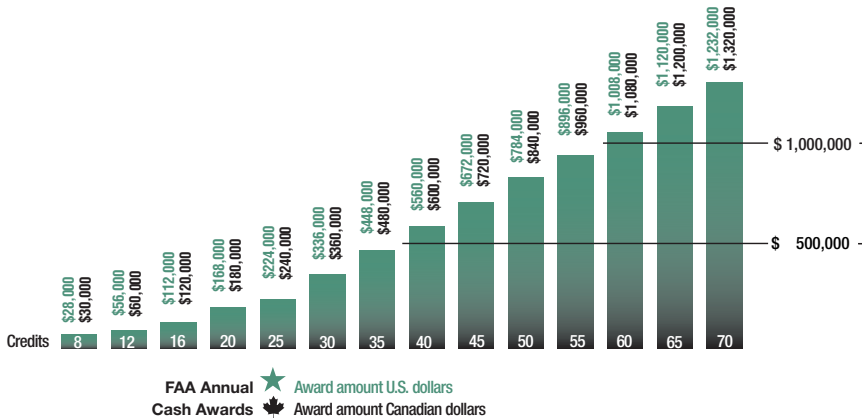
Peter Island Goal	<p>If you achieve or exceed your FY 2007 goal, your FY 2008 goal will be .5 credit higher than the FY 2007 goal. If you did not achieve your FY 2007 goal, your goal for FY 2008 will not change.</p>
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Peter Island Credits	<p>Peter Island credits are earned on qualified in-market legs:</p> <ul style="list-style-type: none"> 0.5 credit for a 6–11-month qualified leg 1.0 credit for a 12-month qualified leg 1.5 credit for an Emerald Bonus leg 3.0 points for a Diamond Bonus leg
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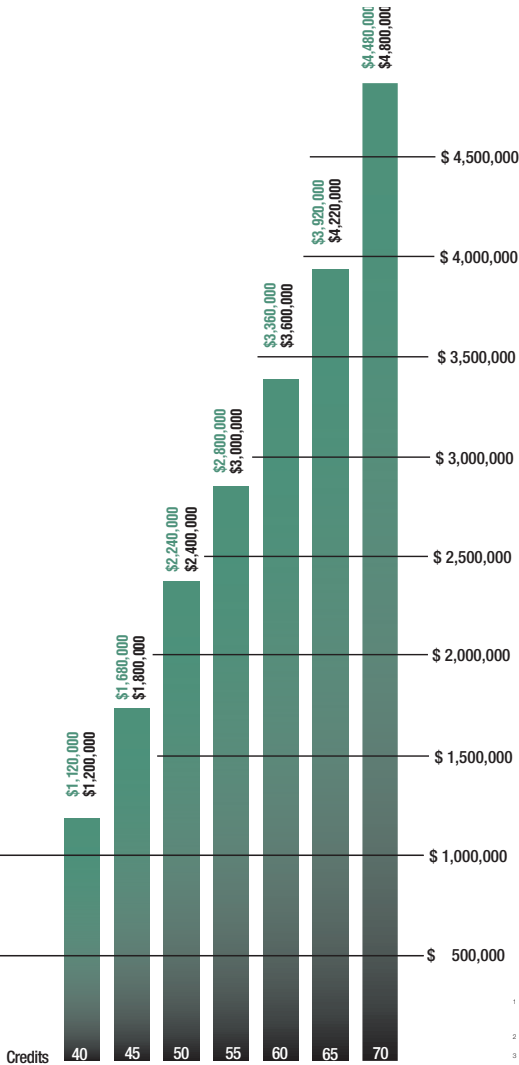
Qualification Details

Founders Achievement Awards (FAA), Founders Council, and FAA Pinnacle

FAA credit calculation			
Domestic leg	Credits	International leg	Credits
12-month leg ^{1,2}	1.0	#2 12-month leg ^{1,2}	1.0
Emerald Bonus leg	1.5	#2 Emerald Bonus leg ³	1.5
Diamond Bonus leg	3.0	#2 Diamond Bonus leg ³	3.0–6.0
		Other 12-month leg ^{1,2}	0.5



Qualification Details



FAA One-time ★ Award amount U.S. dollars
Cash Awards 🍁 Award amount Canadian dollars

¹ Includes legs that have 10–11 25% months and 108,000 total PV.

² IQ, IA, and ID legs count for FAA.

³ Only #2 businesses may be used to qualify (one per market). If your #2 business in another market is also a Diamond Bonus recipient, you may receive one-half of that business's FAA credits, not to exceed six.

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The QUIXTAR Independent Business Owner Compensation Plan (IBO Compensation Plan) offers monthly and annual bonuses that IBOs can earn in accordance with their contract with Quixtar. IBOs also may qualify for QUIXTAR Business Incentives (QBI), a collection of discretionary programs separate from the IBO Compensation Plan and that can vary from year to year. IBO eligibility for QBI programs is at Quixtar's discretion. QBI programs are available only to IBOs in "good standing" and those whose conduct demonstrates high ethical and business standards aligned with the goals and objectives of Quixtar and its related businesses.

The QUIXTAR opportunity is unlimited, but individual results vary. The average monthly gross income for IBOs who are "active" in the business was \$115 based on the most recent independent survey. Approximately 66% of all IBOs of record were found to be "active." An "active" IBO is one who attempted to make a retail sale, or presented the IBO Compensation Plan, or received bonus money, or attended a company or IBO meeting during the survey year. "Gross Income" means the amount received from retail sales, minus the cost of goods sold, plus the amount of Performance Bonus retained. There may be significant business expenses, mostly discretionary, that may be greater in relation to income in the first years of operation.

Following are approximate percentages of Direct Fulfillment IBOs of record in North America who achieved the illustrated levels of success in the performance year ending August 31, 2006: 4,000 Ruby PV in a month 3.3989%; 10,000 Ruby PV in a month 0.1636%; 12,500 Ruby PV in a month 0.0880%; 15,000 Ruby PV in a month 0.0574%; 4,000 Award PV in a month 3.5794%; 7,500 Award PV in a month 0.8856%; 7,500 Award PV or 4,000 Award PV over a qualified new leg for 3 months 0.4988%, for 6 months 0.3685%, for 12 months 0.1968%; Emerald Growth Incentive .0366%; Founders Emerald in-market for two years 0.0351%, Founders Diamond in-market for two years 0.0046%, 8 or more FAA credits 0.0087%.

For more details on qualifying for QUIXTAR Business Incentives and the requirements for good standing, see information on www.quixtar.com or contact QUIXTAR Sales.

Program details apply in the U.S. and Canada. Specific requirements may vary for Dominican Republic, Puerto Rico, and Misc. Atlantic and Caribbean offshore markets.

For program details in these markets, IBOs should refer to their local *Incentives* brochure or contact their Sales Advisor. Where awards have a dollar value, U.S. IBOs are paid in US\$ and Canadian IBOs are paid in CDN\$.

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